

Capability Statement

Specialists in electrical and automation products, systems and solutions

THE VALUE OF PARTNERSHIP

Choosing a partner that helps you achieve results



THE VALUE OF NHP

Specialists in electrical and automation products, systems and solutions

With 50 years industry experience, NHP is consistently chosen as the partner of choice for leading electrical projects in Australia and New Zealand.

As a privately held, locally owned business we have established a network of metro and regional locations that ensure our people, products and services are available where and when you need them.

With leading experience across the broad landscape of local industries, we offer the capabilities to design solutions and service application and technology challenges that are experienced now and into the future.



Over **45** locations

15,000 Stocked lines

50 YearsProudly
Australian
owned

Turnover over \$AUD 400M

750employees

BRINGING THE WORLD TO YOUR DOORSTEP

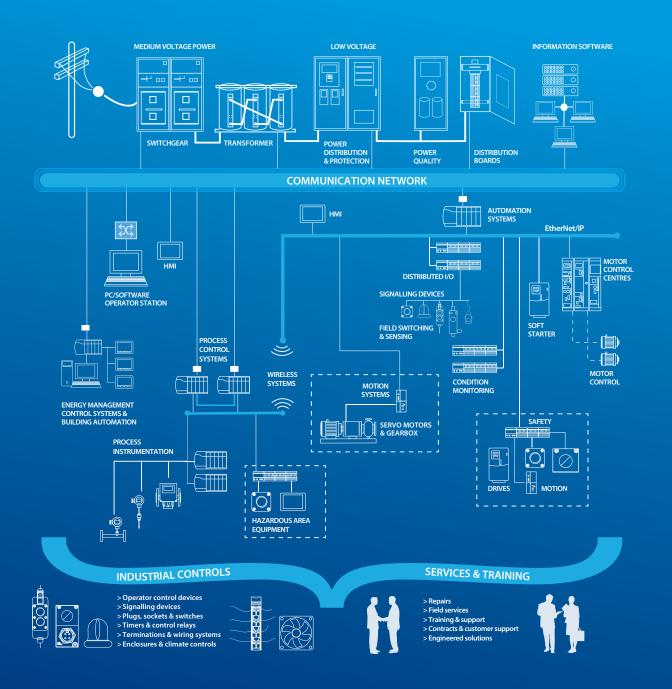
Wide range, quality products and application specific solutions

Our strength lies in providing choice to our customers and this begins with market leading product ranges that can be customised to deliver complete solutions to our customers.

Integral to NHP's customer promise of quality and reliable products, is our extensive network of global supply partners that enable us to bring the world's best products to the local market. Working closely with these partners, NHP brings together our own extensive technical knowledge and expertise of the ranges we stock, to develop innovative customer focused solutions that are tailored for the local market.

No matter what industry you operate in, or how regional a project may be, you can rest assured our specialist teams will be on-hand and ready to work with you to identify requirements and develop application specific solutions to meet your objectives.





COMPLETE PROJECT SERVICE AND SUPPORT FOR INDUSTRY

From concept design through to commissioning and after sales support, we're committed to your project success

We understand that industry is under increasing pressure to achieve competitive advantages through optimising asset utilisation, improving energy efficiency and complying with standards.

Bringing together the combined expertise of our Specialist Sales Team, Application Engineers and Global Partners, we are there to help through these various challenges by providing leading solutions that deliver results and provide a competitive edge. In addition, our expert Customer Service,

Field Service and Technical Support teams are never more than a call away, with a national network that is ready to support you where and when you need them.

Working collaboratively with you and your own teams, NHP will ensure your project is designed and delivered to meet the stakeholder objectives, industry standards, project timelines and budgets.

PLANNING



DESIGN



PROJECT MANAGEMENT

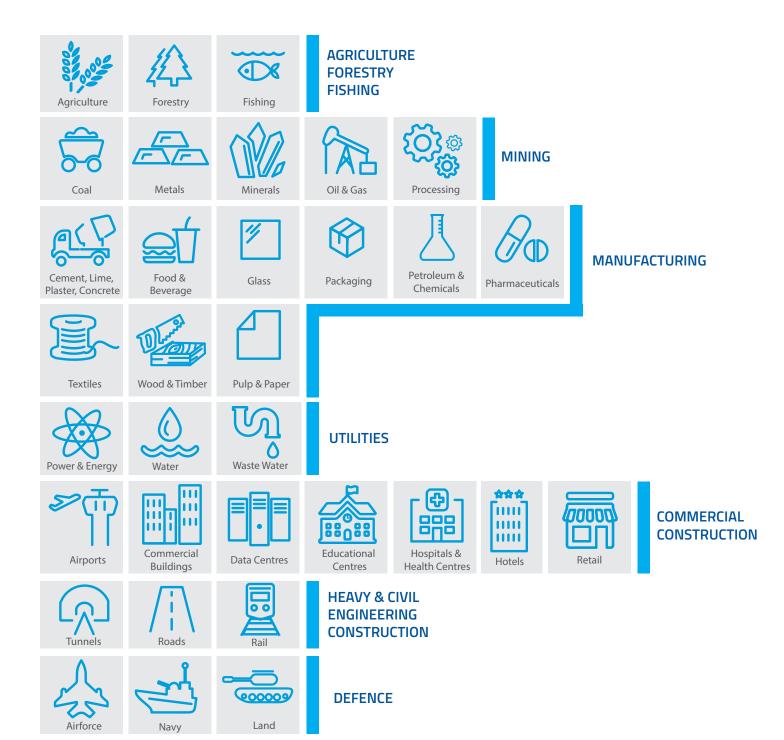


SERVICE



SUPPORT







CUSTOMISED MANUFACTURED SOLUTIONS THAT ADD VALUE

Value-add manufacturing capability combining local knowledge and expertise, with on-going engineering and project support

NHP's expertise in local manufacturing and commitment to value-add customer support is brought to life at our National Manufacturing and Distribution Centre in Laverton, Victoria.

This state-of-the-art facility brings together a range of manufacturing and engineering services under one roof enabling our customers to access the services they require to meet their objectives.

At NHP we are dedicated to providing an end-to-end manufacturing service that brings together a range of value-add services extending far beyond the assembly itself. These services instill confidence across the lifespan of a project and ultimately enables customers to increase their efficiencies as well as lower the total cost to manufacture through a reduction in the build and commissioning time.

Value Add Services:

- Consulting
- Design
- Processes and Production
- Project Management
- Engineering
- Quality and Compliance

Key manufacturing solution groups:

- Power Distribution
- Power Quality
- Motor Control and Automation
- Hazardous Environment

SEEING IS BELIEVING

Partnering with you in projects across a range of industries

NHP understands each stakeholder has a different driving focus and through our vast experience we are able to add value, provide choice and build confidence across all levels of a project.

Partnering with industry leading customers to design, implement and customise solutions that combine the capabilities from our entire product suite, our local footprint and extensive knowledgebase promises to deliver results. These results are continually experienced in some of Australia and New Zealand's premier projects across a range of industries.



We choose NHP products because quality and reliability is crucial to our operation at Tassal. To complement the products is the personalised service we receive out of their Hobart branch. It is extremely beneficial to have a local representative in contact daily to provide any help we may require.

"



Tassal

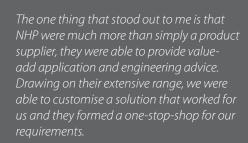
66

NHP and Rockwell Automation have really partnered with us in providing valuable support and application knowledge that has enabled us to retrofit safely into the working plant. We have not only achieved a suitable performance level relatively easily, but also minimised production down time which is of paramount importance to us

Nelson Pine Industries







Ixom

We selected NHP to partner with for many reasons including engineering support, product range, quality of products and specific features to ensure the final solution met the needs of the complex project. This was enhanced with the ability of NHP to deliver products on a project with tight time frames.

Barnwell Cambridge



NHP's local engineering capacity, quality of their products and solutions together with their pre and post project support, including easy access to reliable advice during a project build, made them a natural choice for this project.

Environmental Automation





Having direct access to NHP sales and technical personnel means we can respond quickly to our clients' needs to provide properly engineered solutions for each drive application. We appreciate this service and so does the client.

Worley Parsons

We're proud to have an association with NHP and they provide the full service from supply to support and local stockholdings—I'd have no hesitation recommending them.

Compac Sorting Equipment







A PROUD HISTORY

Local ingenuity and vision

When founder Nigel Hugh Peck AM (1927-2017) first opened the doors of NHP in 1968 with a staff of just 17, he was determined to create a 100 percent Australian owned company focused on providing the best service and highest level of quality products.

From those early beginnings Mr. Peck engrained an attitude and culture that laid the foundations to help NHP establish itself as the leading provider that empowers customers to leave their mark with services and solutions that it is today.

Much admired for his successes within NHP, the extent of Mr. Peck's work was formally recognised in June 2004 when he received an Order of Australia which cited his services to the electrical industry and wider community as a business leader and mentor.

Today NHP remains a proudly Australian owned company committed to serving the electrical industry and continuing what Mr. Peck began over 50 years ago.

LOCAL CHOICE POWERED BY GLOBAL PARTNERS

The NHP difference is defined by three core elements

Since 1968, NHP has been an independent Australian owned company passionate about providing our customers with local choice powered by global partners.

With 50 years of electrical and engineering industry excellence and 45 locations across Australia and New Zealand, at NHP it is our local people and footprint that helps us understand your specific project needs, no matter how big or small.

While we go to market with over 15,000 stocked items, we are much more than a product supplier. Together with our extensive network of global partners, we offer choice in product, choice in technology, choice in service, choice in

support and ultimately choice in how you deal with us – whether that be in person or online, where and when you need us

This enables NHP to customise integrated solutions and bring to life smart and secure technologies that automate production, control power and manage energy.

When it comes to finding a local partner with a global network for your next project, choosing NHP will unlock a world of expertise, knowledge and experience across electrical and automation products, systems and solutions.

THE POWER OF LOCAL

In your local community, city and industry, we understand your specific project needs.

THE POWER OF CHOICE

Choice in product, technology, service, and support enabling customers to customise and push boundaries.

THE POWER OF GLOBAL PARTNERS

With a global network of suppliers, we bring the world's best products and knowledge to your doorstep.

































AUSTRALIA

nhp.com.au SALES 1300 NHP NHP sales@nhp.com.au

NEW ZEALAND

nhp-nz.com SALES 0800 NHP NHP sales@nhp-nz.com



NHP Electrical Engineering Products
A.B.N. 84 004 304 812

CAPABILITYSTATEMENT 7/17 © Copyright NHP 2017